


<p align="center"><b>STATE OF NORTH CAROLINA</b></p> <p align="center">Department of North Carolina Community Colleges</p> 	<p><b>REQUEST FOR BEST AND FINAL OFFER</b></p> <p><b>NO. 50-NCCCS-06242022</b></p>
	<p><b>Offers will be received until: December 16, 2022</b></p>
	<p><b>Issue Date: December 13, 2022</b></p>
<p><b>Refer <u>ALL</u> inquiries regarding this BAFO to:</b></p> <p>Anthony DiSanti disantia@ncccommunitycolleges.edu</p>	<p><b>Commodity Number: 421918</b></p> <p><b>Description: Patient beds and accessories</b></p> <p><b>Using Agency: NC Community Colleges</b></p>
<p><b>See page 2 for Submission Instructions</b></p>	<p><b>Requisition No.:</b></p>

**NOTICE TO VENDOR:** Offers submitted in response to this Best and Final Offer (BAFO) for the furnishing and delivering the goods and services described herein, subject to the conditions made a part hereof, will be received through the Sourcing Tool until 2PM Eastern Time on the day of opening. Refer to page two for submission instructions. Offers submitted in any other way in response to this BAFO will not be accepted. Offers are subject to rejection unless submitted on this form.

**EXECUTION:** In compliance with this Request for BAFO, along with the terms and conditions in the original solicitation, as maybe modified herein, the undersigned offers and agrees to furnish any or all goods and services which are offered, at the prices agreed upon and within the time specified herein. Pursuant to GS §143-54 and §143-59.2 and under penalty of perjury, the undersigned Vendor certifies that this offer has not been arrived at collusively or otherwise in violation of Federal or North Carolina law and this offer is made without prior understanding, agreement, or connection with any firm, corporation, or person submitting an offer for the same commodity, and is in all respects fair and without collusion or fraud.

**Failure to execute/sign offer prior to submittal shall render offer invalid. Late offers will not be accepted.**

<p>VENDOR: <b>Hill-Rom Company, Inc.</b></p>		<p>EMAIL: <b>HRC_contract_administration_NA@baxter.com</b></p>	
<p>STREET ADDRESS: <b>1069 State Route 46 East</b></p>		<p>P.O. BOX:</p>	<p>ZIP:</p>
<p>CITY &amp; STATE &amp; ZIP: <b>Batesville, IN 47006</b></p>		<p>TELEPHONE NUMBER: <b>800-445-3730</b></p>	<p>TOLL FREE TEL. NO: <b>800-445-3730</b></p>
<p>TYPE OR PRINT NAME &amp; TITLE OF PERSON SIGNING: <b>Nicole Burkhardt, Sr. Manager, Contract Development</b></p>		<p>FAX NUMBER: <b>812-934-8189</b></p>	
<p><b>AUTHORIZED SIGNATURE:</b> <i>Nicole Burkhardt</i></p>		<p>DATE: <b>December 14, 2022   3:54:55 PM CST</b></p>	

Offer valid for ninety (90) calendar days from date of opening unless otherwise stated here: \_\_\_\_\_ days.

**ACCEPTANCE OF OFFER:** If the State accepts any or all parts of this offer, an authorized representative of the Agency shall affix his/her signature to the Vendor's response to this Request for BAFO. The acceptance shall include the response to this BAFO, any provisions and requirements of the original Solicitation which have not been superseded herein, and the North Carolina General Terms and Conditions. These documents shall then constitute the written agreement between the parties. A copy of this acceptance will be forwarded to the successful Vendor(s).

DocuSigned by:  
*Dr. Kimberly Gold, Chief of Staff*  
1/22/2023

<p><b>FOR STATE USE ONLY:</b> Offer accept and Contract awarded this [Enter Day] day of [Enter Month], 20[Enter 2 Digit Year], as indicated on the attached certification, by _____</p> <p><b>(Authorized Representative of NCCCS)</b></p>	<p>DocuSigned by: <i>William S. Carver</i> 3019ADB235E429</p>
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**SUBMISSION INSTRUCTIONS:** Vendor shall submit its offer through the Sourcing Tool. Any files submitted shall not be password protected and shall be capable of being copied to other media.

**REQUEST FOR BEST AND FINAL OFFER (BAFO):**

This request is to solicit a best and final offer from Vendor for Hillrom Beds and Accessories. The offer should integrate the previous response to the Solicitation and any changes listed below. Any individual Vendor may receive a different number of BAFO requests than other Vendors.

**NOTE:** This Solicitation is still in the evaluation period. During this period and prior to award, possession of the BAFO, original bid response, and accompanying information is limited to personnel of the Issuing Agency and any agencies responsible for participating in the evaluation. Vendors who attempt to gain this privileged information, or to influence the evaluation process (i.e., assist in evaluation), will be in violation of purchasing rules and their offer will not be further evaluated or considered.

**Specific requests begin on the next page. Vendor may copy requests onto additional pages, as needed, to provide sufficient space for its response.**

**This is a request for Hillrom to rescind the return/restocking fee exception in Section 6.6 Return/Restocking Fee of the Hillrom Addendum.**

**The Addendum submitted by Hillrom, states that “the Facility agrees to pay Hillrom a restocking fee of fifteen percent (15%) of the net price for the returned Products.”**

**The State of North Carolina does not pay penalty fees.**

**Please sign and return this Best and Final Offer document by close of business on Friday, December 16, 2022.**

**Hillrom Response:** Hillrom will agree to remove the restocking fee from our terms and conditions, but customer is responsible for the return of the product, since shipping terms are FOB Destination.