



North Carolina  
Department of Administration  
Division of Purchase & Contract

Machelle Sanders  
Secretary

Odessa McGlown  
State Purchasing Officer

# Memorandum

**DATE:** April 15, 2019

**TO:** Todd Self, Purchasing Officer  
Department of Justice

**FROM:** Grant Braley, State Procurement Manager  
Division of Purchase & Contract

**RE:** **201900438 NC Debt Collection Services**

The Division of Purchase & Contract approves to enter into a contract for North Carolina Debt Collections Services for the period of one (1) year from the date of an award with the option to renew for four (4) additional one-year periods. The Vendor recommended are:

Account Control Technology, Inc. (Debt Types 1, 2 and 3) (Score = 78)  
Alltran Education, Inc. (Debt Type 1) (Score = 76)  
Automated Collection Services, Inc. (Debt Types 1 and 2) (Score = 83)  
Coast Professional, Inc. (Debt Type 1) (Score = 93)  
Collecto, Inc. dba EOS CCA (Debt Types 1 and 2) (Score = 93)  
Continental Service Group dba ConServe (Debt Types 1 and 2) (Score = 95)  
F.H. Cann & Associates (Debt Types 1 and 2) (Score = 89)  
FirstPoint Collection Resources, Inc. (Debt Type 2) (Score = 93)  
General Revenue Corporation (Debt Type 1) (Score = 88)  
Gila dba Municipal Services Bureau (Debt Type 2) (Score = 85)  
Immediate Credit Recovery (Debt Type 1) (Score = 91)  
LJ Ross Associates, Inc. (Debt Type 2) (Score = 89)  
PennCredit Corporation (Debt Type 2) (Score = 82)  
Professional Recovery Consultants, Inc. (Debt Type 2) (Score = 92)  
Law Offices of Robert A Schuerger dba Schuerger II Co. (Debt Types 1 and 2) (Score = 76)  
Todd, Bremer, & Lawson Inc. (Debt Type 1) (Score = 85)  
Transworld Systems, Inc. (Debt Types 1 and 2) (Score = 76)  
Williams & Fudge (Debt Type 1) (Score = 94)  
Windham Professionals, Inc. (Debt Type 1) (Score = 96)  
IC System (Debt Type 2 only, not type 3) (Score = 89)  
Key 2 Recovery (Debt Type 1 only, not type 2) (Score = 79)  
National Enterprise Systems (Debt Type 1 only, not type 2) (Score = 88)  
Reliant Capital Solutions, LLC (Type 1 only, not type 2) (Score = 97)

The individual users (state agencies, institutions and universities) will work with the chosen vendors on a case by case basis. Users are free to use any of the approved vendors. The approved vendors collect the outstanding debt from the debtor. The vendor then sends the entire amount collected to the state agency, institution and/or university. They in turn send the collection agency a percentage of the funds collected. If you have any additional questions, please do not hesitate to contact me at (919) 807-4519.